



WHAT CAN
BIOSWITCH
DO FOR YOU?



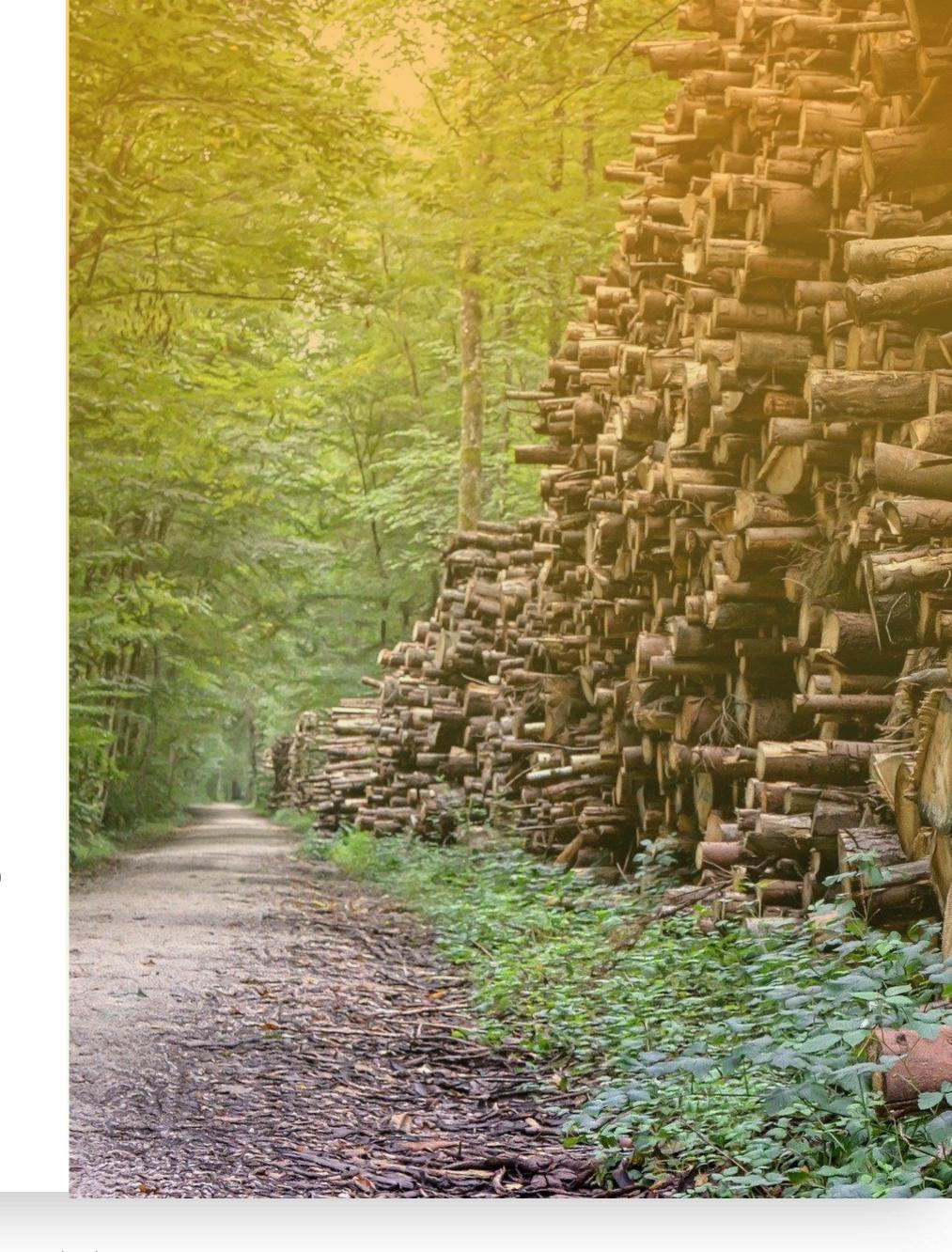




### BIOSWITCH.EU

The BIOSWITCH consortium and the bioswitch.eu website support brand owners making the transition from fossil-based to bio-based by

- Identifying advantages, incentives, and motivations that may drive brand owners to switch.
- Responding appropriately to brand owners' perceptions of the potential risks of the 'switching to bio-based'.
- Showcasing best practices of experienced brand owners and identifying key success factors switching from fossil-based to biobased solutions
- Providing a self-assessment test, an elaborate toolset and further frameworks able to incentivise, motivate and drive brand owners to 'switch to bio-based'.
- Organising targeted events -webinars, workshops, trainings and conferences- where you can meet active stakeholders and learn about bio-based solutions









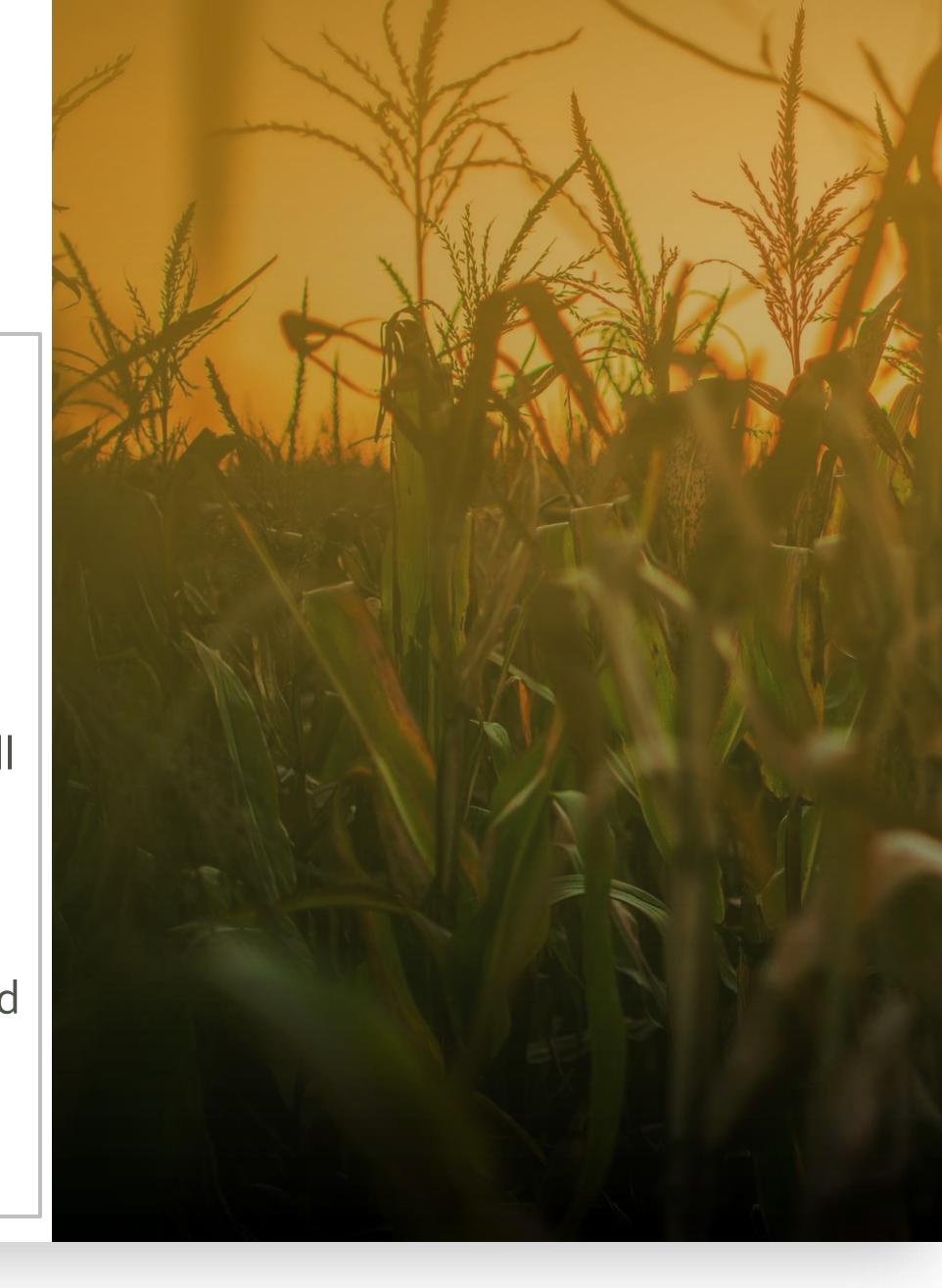
# 1. We showcase and promote best practices of experienced brand owners

- ✓ Do you have an interesting and successful story on switching from fossil-based approaches to bio-based ones?
- ✓ Are you interested in disseminating it through bioswitch.eu?

If yes, then contact us!

#### Our team may propose you to:

- publish them directly on the bioswitch.eu page about success cases (BIOSWITCH will credit such resources to your brand);
- publish a link to them on the bioswitch.eu <u>resources pages</u> (which will point to your brand website);
- ▶ re-package them to produce original bioswitch.eu editorial materials like articles, posts, videos (your brand would be credited as a resource);
- >distribute them via the bioswitch.eu social media channels.







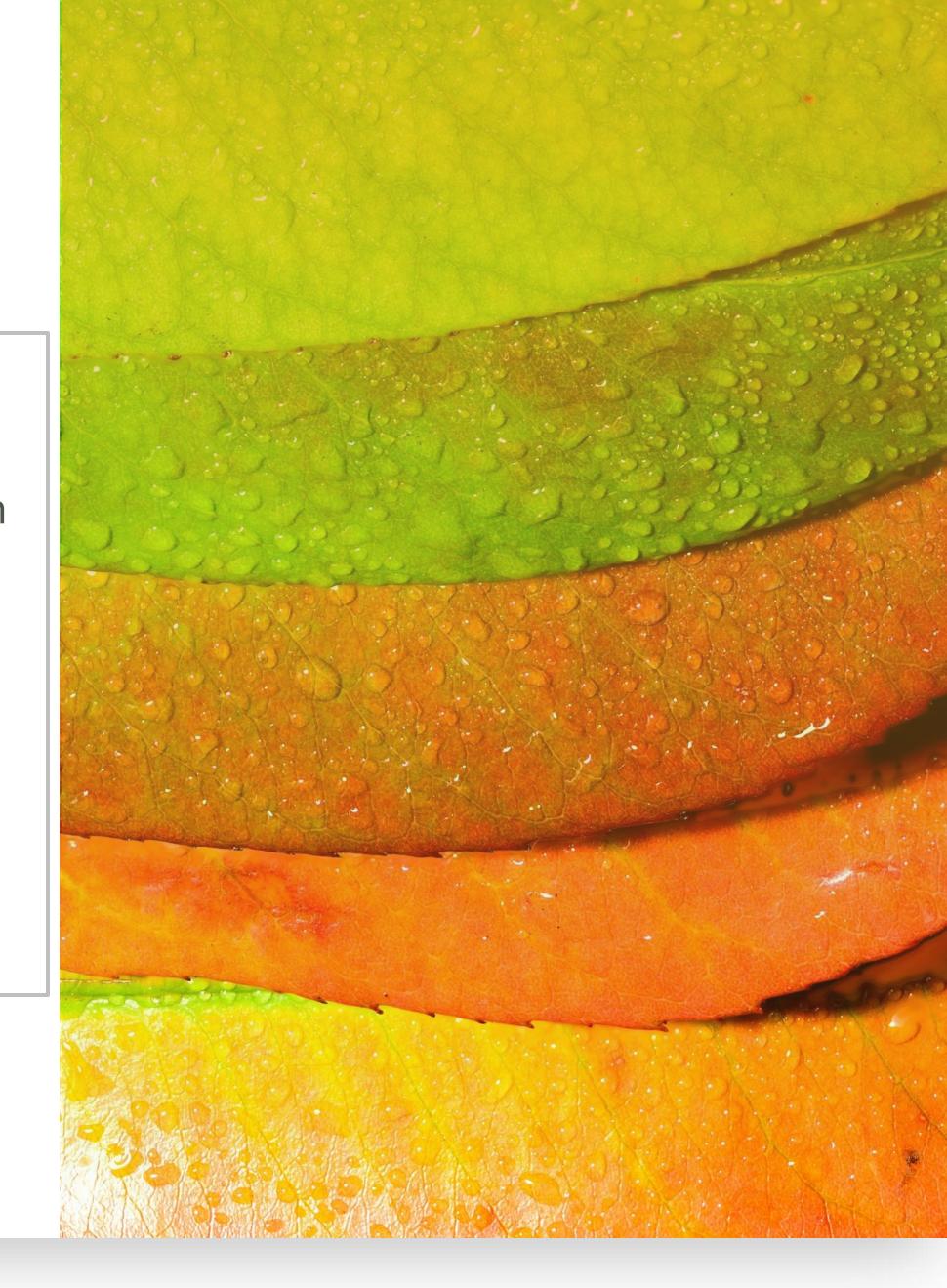


# 2. We engage stakeholders to appreciate their motivations and perceived risks

✓ We want to hear from brand owners and consumers to understand their perception on biobased products!

### Our team may propose you to participate in:

- ➤ 1-on-1 interviews with brand owners in four economic sectors and four project countries
- pan-European online survey of brand owners
- Survey of consumer drivers, motivations and acceptance of biobased products









# 3. We facilitate knowledge exchange and brokerage through targeted events

The BIOSWITCH project engages

a **European stakeholder network**to understand what moves brand

owners to switch from fossil
based to bio-based approaches

and to find solutions to mitigate

the perceived risks.

All the active stakeholders
 will be invited to participate
 to the BIOSWITCH
 webinars, regional and
 pan-EU workshops, train the-trainer and other
 conferences.







## 4. We develop tools that support brand owners switch to bio-based.

All the content generated
 by the BIOSWITCH
 project will be shared
 publicly on the project
 website and a set of e learning materials to
 ease the replication across
 Europe will be developed.

We are developing tools to accompany brand owners on their transition:

- > the BIOSWITCH self-assessment test.
- > the BIOSWITCH toolbox:
  - > set of communication materials.
  - Sustainability Tool for Ecodesign,
    Footprints & LCA.

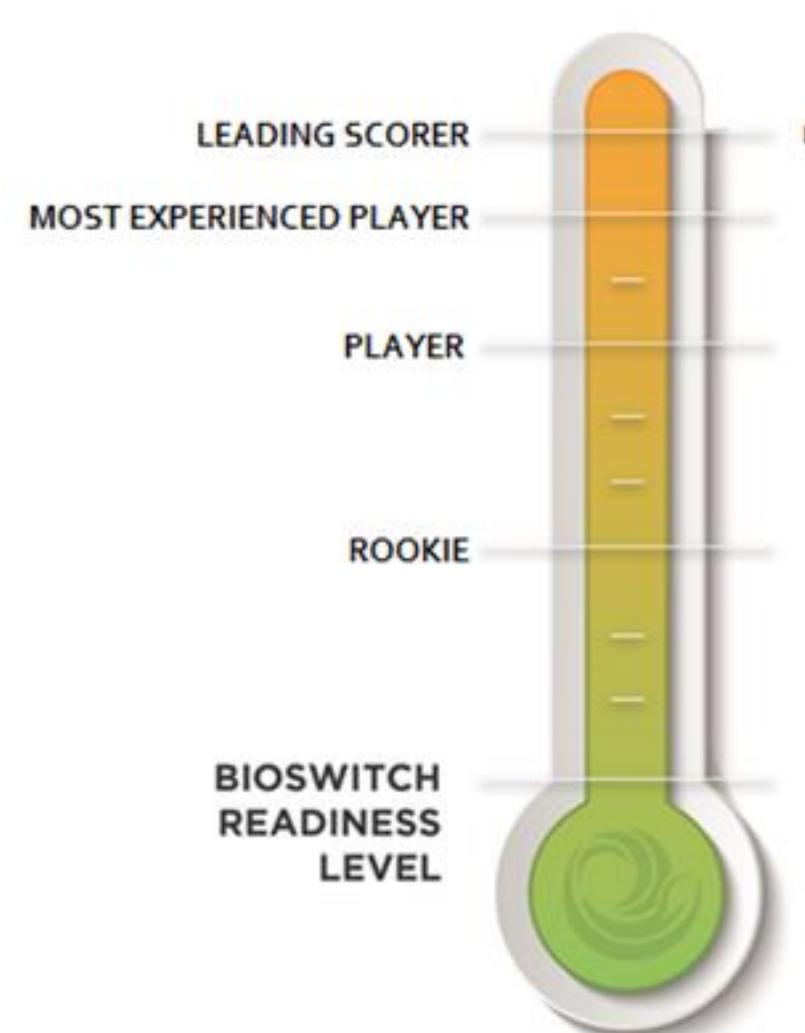








### THE BIOSWITCH TOOL



#### BIO-BASED TRANSITION JOURNEY COMPLETED

#### CONSOLIDATION TOOLS

The benefits of the bio-based economy Open Innovation enabler

#### ADOPTION TOOLS

How can BIOSWITCH help me?
BIOSWITCH sustainability assessment tool
Build me the value chain - workshop
Let's build together the value chain - Pan-European online event
#lamBIO

#### LEARNING AND AWARENESS TOOLS

Why switching to bio-based?
Busing myths about switching to bio-based
How do I switch to bio-based?
Consumers and bio-based: a love story
Switching to bio-based hall of fame

#### **BIOSWITCH TOOLBOX**









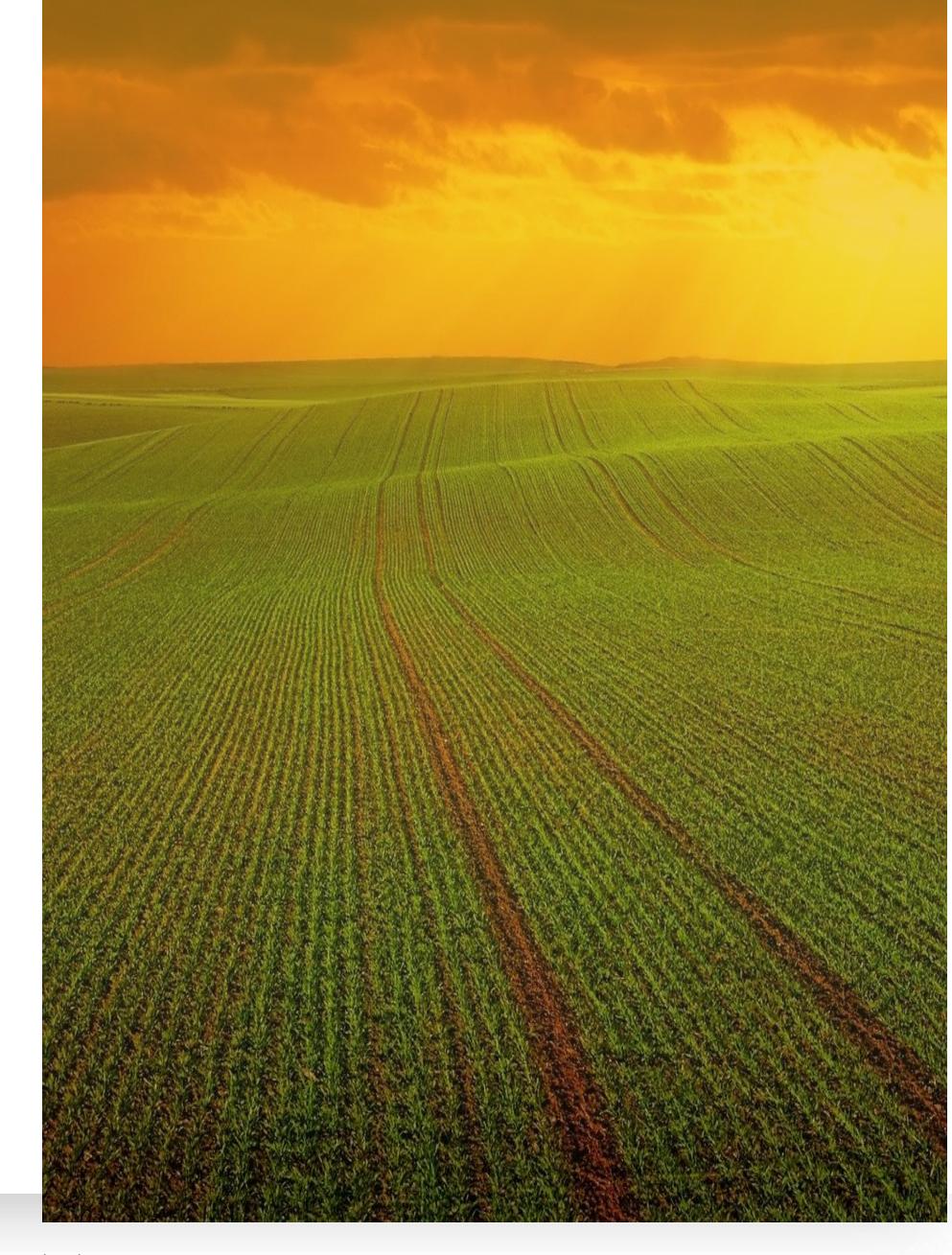
### Other benefits and added value

#### EUROPEAN AND REGIONAL-LEVEL POSITIONING

- Be one of the BIOSWITCH Flagship Brand Owners (big player).
- Become a referent for more than 240 BIC industry members, technology platforms, public institutions, regional organisations and private banks.
- Engage with 81 regional clusters and 180 brand owners involved.
- Gain visibility through the project and partners channels.

#### TAILORED DESIGN OF THE TOOL:

- Event for value-chain construction.
- Analysis of the BIOSWITCH transition journey.
- Preferent access to knowledge and tools.









www.bioswitch.eu



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